

TRANSFORMING HEALTHCARE WITH ARTIFICIAL INTELLIGENCE

Divine Telehealth Australia

How AI Makes Clinicians — and Patients — Better Informed

Founded by a practising Allied Health Clinician · NSW, Australia · 2026

\$2.3B

Annual Falls Cost

\$42B

NDIS Market

40%

Admin Time Wasted

“

I have stood at a resident's bedside and watched their gait change — weeks before their fall. The system had no way to see what I could see.

Allied Health Clinician

Founder, Divine Telehealth Australia

Why This Company Exists

Gait changes before a fall

An experienced clinician can see balance decline weeks before injury. No technology captures this today.

Care plans written by hand

Every resident's fall prevention strategy is manually written — 20–40 minutes each — with zero compliance tracking.

Falls still kill people

\$2.3B annually, devastating families, triggering Royal Commission recommendations that remain unmet.

This is not a software company that discovered healthcare.

THE PROBLEM

Australia's Healthcare System Is Failing Where It Matters Most

01

Falls Kill & Cost

\$2.3B/yr

Annual cost to Australia

Falls are the #1 cause of preventable injury in aged care. Current solutions are reactive — a pendant pressed AFTER someone hits the floor.

No technology predicts a fall before it happens.

02

MSK Destroys Productivity

60%

of corporate sick days

Musculoskeletal conditions are the leading cause of workforce absenteeism. Employers have no scalable proactive tool.

Workers' comp claims cost \$10K+ to resolve.

03

Admin Burns Out Clinicians

40%

of clinician time lost

Physiotherapists and allied health workers spend nearly half their day on NDIS paperwork, not patient care.

\$42B NDIS market drowning in manual documentation.

One Ecosystem. Three Markets. Infinite Impact.

Divine Telehealth connects AI motion tracking, predictive analytics, and clinical automation into a single platform.

PILLAR 1

Divine Aged Care

Predictive Fall Prevention

- › AI gait analysis via tablet camera
- › Fall risk score BEFORE the fall occurs
- › Auto-generated exercise prescriptions
- › Audit dashboard for Aged Care Commission

PILLAR 2

Divine Corporate

Preventive Ergonomics

- › AI posture assessment via laptop camera
- › Personalised daily desk exercise plans
- › Seamless telehealth booking if pain persists
- › Corporate MSK risk dashboard

PILLAR 3

Divine Clinical OS

AI Scribe + Practice Management

- › AI scribe → SOAP notes in 2 minutes
- › NDIS documentation auto-populated
- › Medicare/DVA billing integration
- › Replaces Splose + Heidi + Physitrack

One AI backend — Every interaction makes the platform smarter

How Divine AI Turns a 30-Second Video Into a Clinical Decision



This is what an experienced clinician sees in a resident's walk — now captured, tracked, and acted on automatically.

Real Care Plan → Real Product Features

✗ TODAY: Manual & Untracked

Write fall prevention strategies manually per resident (20–40 min)

Verbally remind staff to check if bed sensor is on

Hope resident wears hip protector daily

Guess if PT exercise attendance is happening

Manually produce audit report for Aged Care Commission

✓ WITH DIVINE: Automated & Tracked

AI auto-generates personalised care plan from 30-second gait assessment

IoT compliance dashboard — bed sensor status visible in real time

Morning check-in compliance checklist auto-generated from risk profile

AI tracks exercise completion and flags non-attendance to physio

One-click audit export in Quality Standards format

These features exist because a clinician wrote them from lived experience — not from market research.

MARKET OPPORTUNITY

Australia's aged care, NDIS, and corporate wellness sectors represent a multi-billion dollar opportunity at the intersection of AI and healthcare — with government-backed demand.

Target: NSW first, then national.

\$20B

Residential Aged Care

2,800+ facilities nationally



Revenue model: \$15/bed/month · 60-bed pilot = \$900/month MRR

\$42B

NDIS Allied Health

Government-guaranteed demand

Revenue model: \$299–\$599/clinic/month SaaS licensing

\$4.5B

Corporate Wellness

MSK & ergonomics market

Revenue model: \$10 PEPM + telehealth consult fees

Combined TAM: \$66B+ · Starting with NSW aged care pilot in 2026

Sequenced Entry: Aged Care First, Then Corporate, Then SaaS Platform

Phase 1

Months 1–6

NSW Aged Care Pilot

Target: 3–5 NSW aged care facilities (60–150 beds)

Price: \$8–15 per bed per month

Goal: Clinical evidence: 25–40% fall reduction

Pitch opener:

"If I could show you a resident's fall risk declining on a dashboard, what would that change for your facility audit?"

Phase 2

Months 6–12

Corporate NSW Launch

Target: Tech companies, government depts, call centres

Price: \$10 PEPM + consult fees

Goal: 5 corporate clients, \$30K+ MRR

Pitch opener:

"What does one workers' comp claim cost you? We prevent them for \$10 per employee per month."

Phase 3

Year 2+

SaaS Platform Licensing

Target: 5,500+ independent physio clinics nationally

Price: \$299–\$599 per clinic per month

Goal: Series A raise: \$3–5M · National scale

Pitch opener:

"Replace your Splose, Heidi, and Physitrack subscriptions with one AI-native platform built for Australian physios."

Why Divine Wins — and Why It's Hard to Copy

Competitor	What They Do	What They Miss
Physitrack	Exercise prescription app	No fall prediction · No NDIS · No AI scribe
Splose	NDIS practice management	No AI · No motion tracking · No telehealth
Heidi Health	AI medical scribe	Generic medicine · Not NDIS/physio specific
Fall pendants (reactive)	Wearable fall DETECTION	Detects AFTER fall · Requires hardware purchase
Divine Telehealth ✓	Predict · Scribe · Manage · Treat	Nothing — this is the complete solution

THE THREE-LAYER MOAT

1

Clinical Data Network Effects

Every gait scan trains the AI. Competitors starting today are 18 months behind in predictive accuracy.

2

Vertical Integration

Connecting patient outcomes to NDIS billing is technically complex. No competitor has done it.

3

Regulatory Compliance Moat

TGA SaMD + NDIS registration takes 12–18 months. By then, Divine has signed facilities and clinical data.

\$500,000 – \$750,000 AUD Pre-Seed · NSW, 2026

50%

Product & Engineering

Lead AI/CV engineer + Full-stack dev
· MVP build

20%

Clinical & Regulatory

TGA consultant · Clinical advisory board · Privacy architecture

20%

Go-To-Market & Sales

First 10 aged care + 5 corporate clients in NSW

10%

Operations

Legal · IP trademarks · Cloud infrastructure

18-MONTH ROAD TO SERIES A

MVP built & tested

Fall reduction data proven

SaaS beta launched



3 aged care pilots live

\$30K+ MRR achieved

Series A: \$3-5M

Non-dilutive grants first: NSW MVP Ventures · BioMedTech Horizons · Entrepreneurs' Programme · NSW Health Innovation

THE BOTTOM LINE

Every competitor built their product from a whiteboard.

We built ours from the ward.

The founder writes fall prevention care plans for frail elderly and dementia patients today. This platform is the product of that clinical truth — not a technology company that discovered healthcare.

Ready to prevent the next fall. Ready to automate the next care plan. Ready to build the future of Australian healthcare.

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